# FINANCIAL RESULTS Q1 2013

8 May 2013





## Highlights Q1 2013

- Satisfactory results from operations
  - Higher Nordic power prices and increased production capacity
  - Underlying EBITDA on a level with Q1 last year
- Currency fluctuations effect net profit negatively
  - Unrealised loss in value of financial items
  - Offset by translation differences strengthening equity
- Investment activity according to plan
  - Gross investments of NOK 1.7 billion
  - Future activities to be adjusted to market outlook and financial capacity
- Decision to put German gas-fired power plant Frank Robert in cold reserve
- Sale of all shares in E.ON in Q1/early Q2
  - Release of capital for own investments





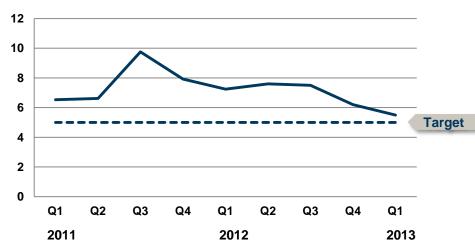




### Health, safety and environment

#### Total Recordable Injuries rate

#### **TRI-rate**



- Health and safety Q1
  - TRI rate improved (5.5), close to target (5.0)
  - Sick leave ytd 3.9%
- Environment Q1
  - No serious environmental incidents



## **Key figures**

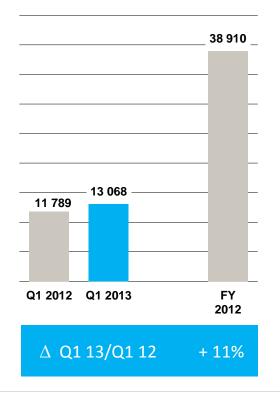
NOK million	Q1 2013	Q1 2012	2012
Revenues <sup>1</sup>	13 068	11 789	38 910
EBITDA <sup>1</sup>	4 180	4 212	11 347
Net profit	443	3 430	4 671

- Improved revenues due to higher prices, production in line with last year
- EBITDA on a level with last year
- Weakened NOK against EUR brings net profit down



#### **Gross operating revenues**<sup>1</sup>

#### **NOK million**



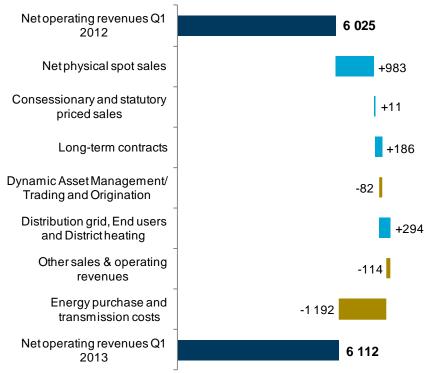
- Increase in underlying gross operating revenues<sup>1</sup> due to higher price
  - Nordic system price 42.0 EUR/MWh
     9%
  - Power generation 17.4 TWh





#### Net revenues breakdown<sup>1</sup>

**NOK** million

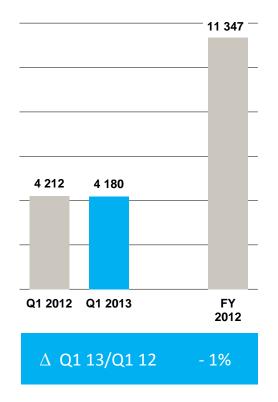


- Net operating revenues increased slightly compared with Q1 2012
- Increase in physical sales due to
  - Higher Nordic power prices
  - Offshore wind farm Sheringham Shoal in operation
- Increase in long-term contracts owing to higher volume and indexed prices
- Increased revenues within retail due to higher volume and prices



## **Underlying EBITDA<sup>1</sup>**

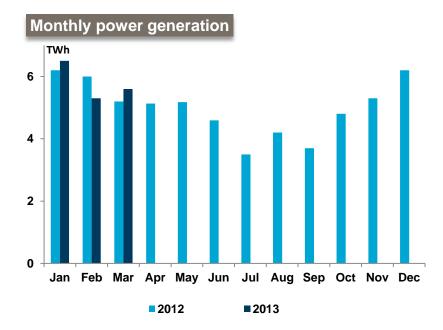
#### **NOK million**



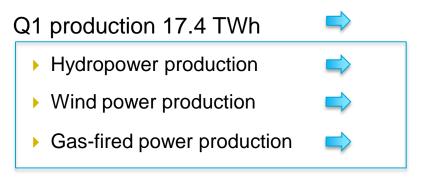
- Underlying EBITDA<sup>1</sup> on a level with Q1 2012
- Higher quarterly Nordic system price
- Higher prices and volume on long-term contracts and retail sale
- Moderate increase in operating costs, mostly due to property tax



#### **Statkraft production**

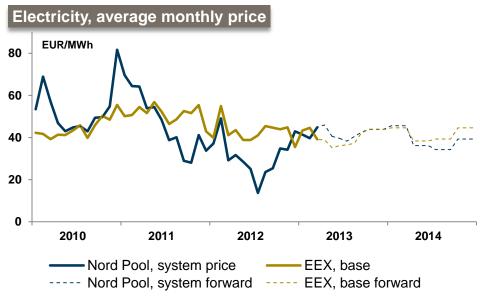


#### Change from 2012:





### Prices up in the Nordic, down in Germany



- Increased demand and lower reservoirs drives prices up in the Nordic
  - System price: 42.0 EUR/MWh



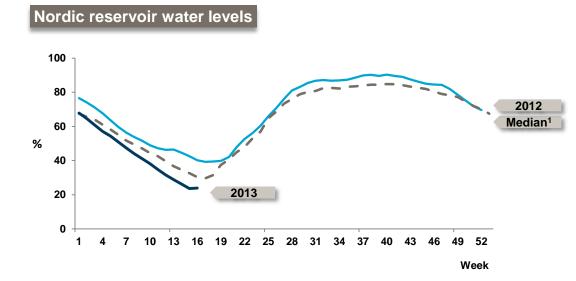
- Increasing share of renewables and thermal power drive prices down in Germany
  - Spot price: 42.3 EUR/MWh



 In March the average price in Germany was lower than the Nordic system price



### Nordic hydro reservoirs

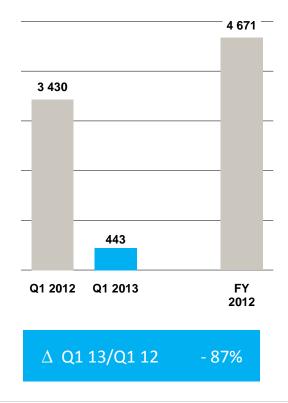


- Reduction in reservoir level throughout Q1
  - Below normal inflow
  - Increase in consumption (+6%)
- Nordic reservoirs of 35 TWh corresponding to 80.7% of normal



### Net profit

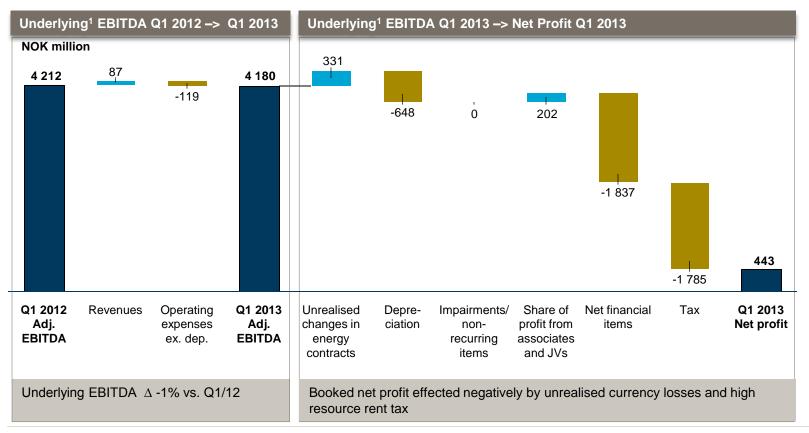
#### **NOK million**



- Low net profit in Q1 mainly due to
  - Weakened NOK against EUR causing currency losses, mostly unrealised
  - Higher taxation due to higher resource rent tax and de-recognition of tax loss forwards

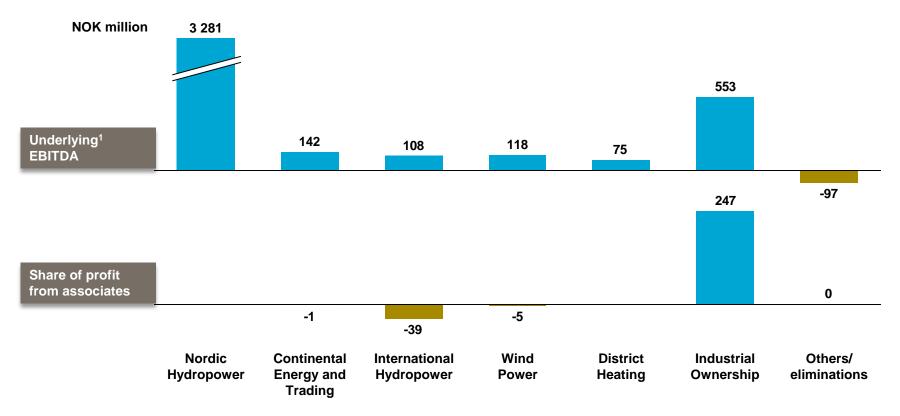


#### Net profit breakdown





#### **Segment financials**

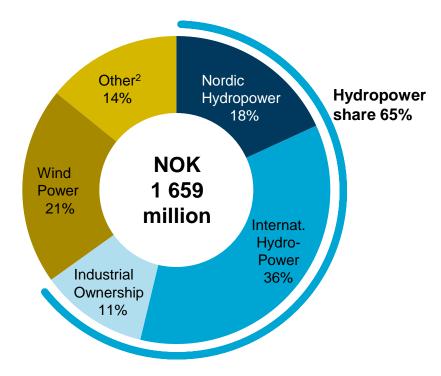


Due to implementation of IFRS 11 in 2013, five partly owned companies are consolidated with Statkraft's share (proportionate method), while they previously were presented as share of profit from associates and JV's (equity method).

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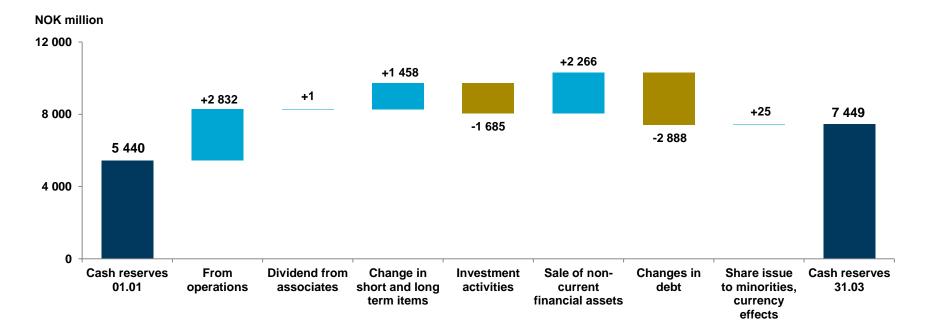


### Q1 capital expenditure<sup>1</sup>



- A large number of projects under construction as a consequence of the ambitious investment program
- NOK ~1.7 billion invested in Q1
  - 87% expansion
- 65% of investments in hydropower,
  21% in wind power

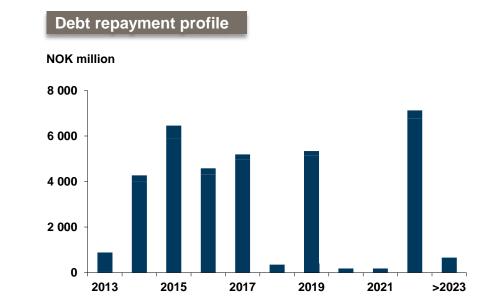
### **Cash flow year-to-date**



 Sale of non-current assets regards E.ON SE shares. Remaining shares sold in early Q2 at NOK 6,254 million.



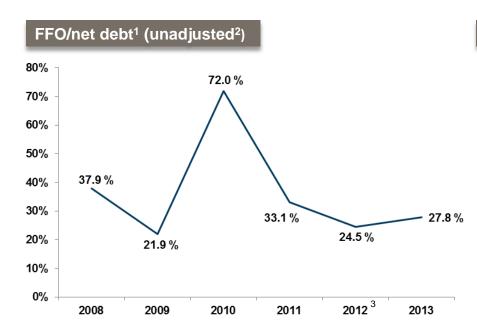
### Long-term debt



- Net interest-bearing liabilities
   NOK 32.0 billion (29.7)
  - NOK 45%, EUR 41%, SEK 7%, USD 7%
  - 64% floating interest
  - Interest-bearing net debt ratio 32.8%
- NOK 0.9 billion debt maturities in remaining 2013



## **Financial strength and rating**



FFO of NOK 8 915 million (8 580 in 2012) Net interest bearing debt of NOK 32 028 million (34 960 in 2012) Rating targets

- Maintaining current ratings with S&P and Moody's, and a minimum of BBB+/Baa1
  - Current ratings A-/Baa1
- Indicated FFO/Net Debt thresholds<sup>4</sup>
  - S&P: 18-20%
  - Moody's: "High mid-teens"

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<sup>3</sup> 2012 recalculated after implementation of IFRS 11 in 2013



#### Outlook

- Solid operating earnings
  - Nordic power prices likely to be somewhat higher in 2013 than in 2012
  - Statkraft has high reservoir capacity and flexible hydro management
  - Solid long-term contract portfolio stabilize earnings
- Project activities according to plan
  - Selected investments in European renewable energy
  - Growth in hydropower outside Europe
- Investment plan adjusted to financial capacity



# **APPENDIX**





#### **Statement of Comprehensive Income**

	First quarter		The year	
NOK million	2013	2012	2 201	
COMPREHENSIVE INCOME				
PROFIT AND LOSS				
Sales revenues	12 591	11 041	36 447	
Other operating revenues	190	342	1 103	
Gross operating revenues	12 781	11 383	37 550	
Energypurchase	-6 034	-5 162	-18 172	
Transmission costs	-303	-314	-1 026	
Net operating revenues	6 443	5 907	18 352	
Salaries and payroll costs	-827	-801	-3 046	
Depreciation, amortisation and impairments	-648	-616	-4 814	
Property tax and licence fees	-408	-335	-1 345	
Other operating expenses	-698	-678	-3 469	
Operating expenses	-2 580	-2 429	-12 674	
Operating profit/loss	3 863	3 477	5 679	
Share of profit/loss from associates and joint ventures	202	418	871	
Financial income	38	80	996	
Financial expenses	-302	-364	-1 301	
Net currency effects	-1 006	1 371	4 468	
Other financial items	-567	-74	-1 822	
Net financial items	-1 837	1 013	2 341	
Profit/loss before tax	2 228	4 909	8 890	
Tax expense	-1 785	-1 479	-4 220	
Net profit/loss	443	3 430	4 671	
Of which non-controlling interest	110	210	230	
Of which majority interest	333	3 220	4 441	
OTHER COMPREHENSIVE INCOME				
Changes in fair value of financial instruments	-215	892	337	
Estimate deviation pensions	183	-	1 045	
Items recorded in other comprehensive income in associates and joint ventures	-	-35	320	
Currency translation effects	2 676	-1 846	-4 536	
Other comprehensive income	2 644	-989	-2 833	
Comprehensive income	3 087	2 441	1 83	
Of which non-controlling interest	447	7	-156	



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#### **Statement of Financial Position**

STATEMENT OF FINANCIAL POSITION ASSETS Intangible assets Property, plant and equipment Investments in associates and joint ventures Other non-current financial assets Derivatives Non-current assets Inventories Receivables Short-term financial investments Derivatives Cash and cash equivalents (included restricted cash) Current assets Assets EQUITY AND LIABILITIES Paid-in capital	2 885 90 949 16 568 8 564 5 133 124 100 1 181	3 291 85 878 17 116 12 983 6 346	3 242 88 665 15 924 10 714	3 136 85 195
Intangible assets Property, plant and equipment Investments in associates and joint ventures Other non-current financial assets Derivatives Non-current assets Inventories Receivables Short-term financial investments Derivatives Cash and cash equivalents (included restricted cash) Current assets Assets EQUITY AND LIABILITIES	90 949 16 568 8 564 5 133 124 100	85 878 17 116 12 983	88 665 15 924	
Property, plant and equipment Investments in associates and joint ventures Other non-current financial assets Derivatives Non-current assets Inventories Receivables Short-term financial investments Derivatives Cash and cash equivalents (included restricted cash) Current assets Assets EQUITY AND LIABILITIES	90 949 16 568 8 564 5 133 124 100	85 878 17 116 12 983	88 665 15 924	
Investments in associates and joint ventures Other non-current financial assets Derivatives Non-current assets Inventories Receivables Short-term financial investments Derivatives Cash and cash equivalents (included restricted cash) Current assets Assets EQUITY AND LIABILITIES	16 568 8 564 5 133 124 100	17 116 12 983	15 924	85 195
Other non-current financial assets Derivatives Non-current assets Inventories Receivables Short-term financial investments Derivatives Cash and cash equivalents (included restricted cash) Current assets Assets EQUITY AND LIABILITIES	8 564 5 133 124 100	12 983		
Derivatives Non-current assets Inventories Receivables Short-term financial investments Derivatives Cash and cash equivalents (included restricted cash) Current assets Assets EQUITY AND LIABILITIES	5 133 124 100		10 714	15 080
Non-current assets Inventories Receivables Short-term financial investments Derivatives Cash and cash equivalents (included restricted cash) Current assets Assets EQUITY AND LIABILITIES	124 100	6 346	10714	12 163
Inventories Receivables Short-term financial investments Derivatives Cash and cash equivalents (included restricted cash) Current assets Assets EQUITY AND LIABILITIES			5 397	4 687
Receivables Short-term financial investments Derivatives Cash and cash equivalents (included restricted cash) Current assets Assets EQUITY AND LIABILITIES	1 1 0 1	125 614	123 942	120 261
Short-term financial investments Derivatives Cash and cash equivalents (included restricted cash) Current assets Assets EQUITY AND LIABILITIES	1 101	711	1 588	977
Derivatives Cash and cash equivalents (included restricted cash) Current assets Assets EQUITY AND LIABILITIES	10 164	9 511	9 604	9 272
Cash and cash equivalents (included restricted cash) Current assets Assets EQUITY AND LIABILITIES	464	466	457	455
Current assets Assets EQUITY AND LIABILITIES	5 457	3 592	4 996	5 356
EQUITY AND LIABILITIES	7 449	8 002	5 440	8 605
EQUITY AND LIABILITIES	24 714	22 282	22 084	24 664
	148 813	147 896	146 026	144 925
	45 569	45 569	45 569	45 569
Retained earnings	43 503 12 573	15 268	43 309 9 934	12 840
Non-controlling interest	7 381	7 369	9 934 6 934	7 241
Equity	65 524	<u>68 206</u>	<u> </u>	65 651
Provisions	20 612	21 300	20 035	21 350
	34 432	29 762	33 517	31 820
Long-term interest-bearing liabilities Derivatives	54 452 5 400	29762 5162	6 038	4 673
Long-term liabilities	60 444	56 223	<u> </u>	57 842
Short-term interest-bearing liabilities	5 237	7 693	7 108	5 467
Taxes payable	5 2 3 7 3 100	2 516	3 246	5 467 3 411
Other interest-free liabilities	9 799	8 455	9 341	6 960
Derivatives	9799 4709	8 455 4 805	9 34 1 4 303	5 596
Current liabilities	22 845	23 467	23 999	21 433
Equity and liabilities	148 813	147 896	146 026	144 925



#### **Statement of Cash Flow**

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		First quarter		The year	
NOK million		2013 2012		201	
STATEMENT OF CASH FLOW					
CASH FLOW FROM OPERATING ACTIVITIES					
Profit before tax		2 228	4 909	8 89	
Profit/loss on sale of non current assets		2	-15	-2	
Depreciation, amortisation and impairments		648	616	4 81	
Profit/loss from the sale of shares, and associates and joint ventures		158	-	-8	
Share of profit/loss from associates and joint ventures		-202	-418	-87	
Unrealised changes in value		1 195	-809	-1 45	
Taxes		-1 197	-2 086	-4 42	
Cash flow from operating activities		2 832	2 197	6 84	
Changes in long term items		-127	-97	-22	
Changes in short term items		1 585	1 622	1 71	
Dividend from associates		1	271	1 95	
Net cash flow operating activities	Α	4 291	3 993	10 29	
CASH FLOW FROM INVESTING ACTIVITIES					
		-207	-185	-1.06	
Investments in property, plant and equipment, maintanance			-1 692	-1 06 -8 39	
Investments in property, plant and equipment, new capacity*		-1 401			
Proceeds from sale of non-current assets		2 266	40	12	
Business combinations, net liquidity outflow from the Group		-	93	-5	
Loans to third parties		-126	-336	-67	
Repayment of loans		57	1		
Considerations regarding investments in other companies		-8	-2 383	-2 43	
Net cash flow from investing activities	В	581	-4 462	-12 48	
CASH FLOW FROM FINANCING ACTIVITIES					
New debt		507	649	7 91	
Repayment of debt		-3 395	-764	-4 57	
Dividend and group contribution paid		-	-	-4 29	
Share issue in subsidiary to non-controlling interests		-	137	16	
Net cash flow from financing activities	С	-2 888	22	-78	
Net change in cash and cash equivalents	A+B+C	1 984	-447	2 97	
Net thange in cash and cash equivalents	ATDTC	1 304	-447	-2 51	
Currency exchange rate effects on cash and cash equivalents		25	-156	-19	
Cash and cash equivalents 01.01		5 440	8 605	8 60	
Cash and cash equivalents 31.03/31.12		7 449	8 002	5 44	
Unused commited credit lines		12 000	12 000	12 00	
		1 867	2 136	2 20	
Unused overdraft facilities					

